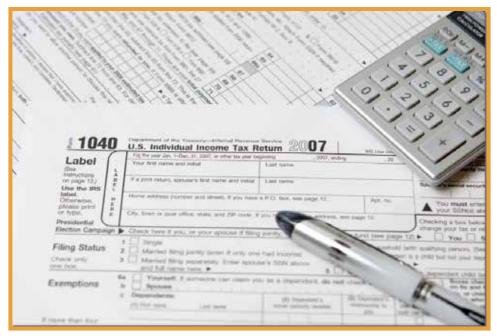
Vol 29, Edition 117 January 13, 2014 Diversity in Action Publish by SBE certified SBE/DBE/MBE BUSINESS EXCHANGE

5 New Year Tax and Financial Planning



Start 2014 off right. Here are some actions to take now or in early January that will help you optimize your tax and financial results for the coming year.

1. Revisit your recordkeeping practices

Records are vital for both business and tax purposes. They help know whether or not you're profitable and provide key information to help you take business actions, such as adjusting prices, cutting expenses, or raising money.

What's more, in order to take all the deductions and credits to which your business is entitled in 2014, you'll need good books and records. Often business owners fail to pay attention to this detail until it's too late and the IRS is questioning write-offs claimed on a return.

Set up a recordkeeping system that satisfies tax law requirements, and make sure that employees know what to do. Check IRS Publication 583 [pdf] for details on record-keeping rules for tax purposes. Consider using apps that can help with recordkeeping, such as those for capturing receipts for travel

and entertainment expenses. Some may be available for use with, or provided by, your current bookkeeping software or cloud solution.

2. Note your odometer now

If you use your personal vehicle for business, you can deduct the cost of business driving only if you have the records to back this up. This means noting your odometer at the start of the year and then tracking your business trips regularly.

Again, consider using an app for tracking mileage. Some are free; others entail a modest fee.

3. Review your business plan

Your business plan should include projections for sales and expenses in the coming year. If you haven't yet updated these for 2014, do so now, advises SBA blogger Tim Berry. The projections aren't carved in stone, but they serve as a very use-

ful benchmark against which to measure your results.

It's a good idea to check projections monthly so you can make adjustments as needed in a timely manner. For example, if you've been expecting gasoline prices to remain low but they suddenly spike, you may need to reduce another expense, such as advertising, to keep your budget in check.

MBDA Business Plan Writer or SBA's Create Your Business Plan tool can help you develop a business plan.

4. Fix your withholding/estimated taxes

If you work for your corporation, make sure that withholding for 2014 will cover your projected tax obligations. Be sure to take into account the 0.9% additional Medicare tax on taxable compensation over a threshold amount that depends on your filing status (e.g., \$200,000 for singles; \$250,000 for joint filers) as well as the 3.8% additional Medicare tax on net investment income.

Continued on page 3



SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

Request for DBE Subcontractors and Suppliers for:

City of Modesto Highway 99 Pelandale Avenue Overcrossing BID DATE: January 17, 2014 @ 2:00PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Pedestrian Barricade, Striping & Marking, Portable Changeable Message Signs, Temporary Crash Cushion Module, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Dust Control Plan, Abandon Pipeline, Adjust Utilities to Grade, Modify Inlet, Relocate Hydrant, AC Grinding, Cold Plane AC, Sand Backfill, Clearing & Grubbing, Imported Borrow, Ground Improvements, Weed Germination, Decomposed Granite, Soil Amendment, Planting & Irrigation, Hydroseed, Geosynthetic Pavement Interlayer, AC Dike, Rumble Strip, Mechanically Stabilized Embankment, Temporary Retaining Wall, CIDH Concrete Pile, Minor Concrete (Minor Structure), Sign Structure, Roadside Sign, Resident Engineer Office, Underground, Precast Concrete Pipe Manhole, Rock Slope Protection, Minor Concrete (Curb & Gutter), Misc. Iron & Steel, Bridge Deck Drainage System, Fencing, Delineator, Object Markers, Double Midwest Guardrail System, Pedestrian Barricade, Crash Cushion, Concrete Barrier (Type 60D), Electrical and Construction Materials.

Contact: Jean Sicard @ OCJ (510) 526-3424 or (510) 809-3411 • Fax (510) 526-0990 jsicard@ocjones.com

Viking Construction Company is soliciting quotes (including but not limited to):

Traffic Control, Water Pollution Control, Bridge Removal, 16"Cast-In-Drilled-Hole Concrete Piling, Furnish and Drive Piling, Prestressing Cast-In-Place Concrete, Furnish Readymix Concrete, Furnish Form Liner, Joint Seals, Bar Reinforcing Steel, Masonry Block, Prepare and Stain Concrete, Furnish Welded Steel Pipe, Slope Paving, Furnish Deck Drainage Metal, Concrete Barrier

Contact: Randy Jenco @ Viking (916)852-5530 • FAX (916)852-5533 rjenco@vikingbridges.com

O. C. Jones & Sons and Viking Construction Company, A Joint Venture

1520 Fourth St., Berkeley, CA 94710

Equal Opportunity Employers

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Viking for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Viking is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or at planetbids.com.

Seeking D/DV/M/S/VS/WBE (Disadvantaged, Disabled Veteran, Minority, Small, Very Small, and Woman Business Enterprises) subcontractors and suppliers for

Wister Sport Fishery, Specification 600
Project Owner: San Diego County Water Authority
Project Location: Imperial County, CA
Bid Date: January 28, 2014

Trades: Aggregate Supply, Aqua Culturist, Class 2 Base Supply, Concrete Supply, Fence, Guardrails/Gates/Bollards, Landscape, Pipe Supply, QA/QC, Rebar Supply, Rental Equip., Signs, Striping, Survey, SWPPP.

Plans and specifications can be purchased directly from SDCWA by filling out the Contract Documents Order Form found at http://www.sdcwa.org/contracting-opportunities

Plans and specifications are available to be viewed and copied at the Pulice offices located at 591 Camino De La Reina, San Diego, CA 92108 from 10am – 2pm. Please call 619-814-3705 to make an appointment to view the plans and specifications.

Plans are also available for download on the eBidBoard website at: http://www.ebidboard.com/public/projects/index.asp?mbrguid=D27F6EF1-9BA1-46D6-B1CC-429FA8EB09CC

Pulice Construction, Inc.

591 Camino De La Reina, San Diego, CA 92108 Phone: 619-814-3705 • Fax: 619-814-3770 Contact: **Arinda Cale** • E-mail: acale@pulice.com

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Requesting SBE (including DBE, DVBE, LBE)
Subcontractors and Suppliers for:

Transbay Transit Center Project Trade Package TG18.1 Bus Ramp Package Location: San Francisco, CA Bid Date: February 6, 2014 @ 2:00PM

Walsh Construction is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Walsh Construction will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Seeking: AC Paving, Aggregates, Bridge Bearings, Bridge Demolition, Bridge Joint Seals, CIDH Piling, Concrete Barrier, Construction Area Signs, Demolition, Drainage, Electrical, Erosion Control, Fencing, Hazardous Material Disposal, Imported Borrow, Minor Concrete, Misc. AC. Miscellaneous Metal, MSE Walls, Prestressing, Ready Mix Concrete, Rebar, Roadside Signs, Sign Structures, Striping, Structural Steel Bridge, Traffic Control, Trucking, Underground Utilities, Metal Bridge Railing, Deck Drainage Systems, Cast In Place Retaining Walls, SWPPP.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to transbay@walshgroup.com. Plans and Specs are also available to review at our office. Refer to page A1-2 – A1-5 of the IFB for the schedule of bid prices.

Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract and subject to approval by Walsh Construction. Walsh Construction will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award.

There is a PLA agreement for this job. It can be found at:

http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement.
Walsh Construction is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters and Iron Workers. Subcontractor scope/prices (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evalu-

Walsh Construction

1777 Oakland Blvd Suite 300 • Walnut Creek, CA 94596 Phone: 925-627-1700 • Fax: 925-944-9860 Contact Person: Jay Simms An Equal Opportunity Employer

Contact Walsh Construction at Transbay@walshgroup.com for assistance in obtaining bonds, lines of credit and/or insurance if necessary.

Advertisewith the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.



REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Route 99 Pelandale Avenue Interchange City of Modesto, State Project ID #10-472101 Bid Date: January 14, 2014 at 10:59 a.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc/Bay Cities JV. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available through the City of Modesto's website at http://www.planetbids.com/modesto/bidsonline.cfm.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd. Rancho Cordova, CA 95742 (916) 635-9370 FAX (916) 635-1527 5029 Forni Dr Concord, CA 94520 925-687-6666 Fax 925-687-2122

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101-Install TOS, Ramp Metering an Ramp Widening Santa Clara County - Caltrans #04-153304 BID DATE: February 4, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Sweeping, Asbestos Compliance Plan, NOA Burial Location Report, ADL Burial Location Report, Noise Monitoring, Dust Control Plan (Naturally Occurring Asbestos), Cold Plane AC, Clearing & Grubbing, Temporary & Permanent Erosion Control, Roadway Excavation (Type Y-1 Aerially Deposited Led), Planting & Irrigation, Hydroseed, AC Dike, Tack Coat, CIDH Concrete Pile, Minor Concrete (Minor Structure), Sign Structure, Roadside Signs, Minor Concrete (Misc.), Misc. Iron & Steel, Delineator, Object Marker, Midwest Guardrail System, Striping & Marking, Lighting, Sign Illumination, Traffic Operation Systems and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Requesting SBE (including DBE, DVBE, LBE)
Subcontractors and Suppliers for:

Transbay Transit Center Project Trade Package TG18.1 · Bus Ramp Package Location: San Francisco, CA Bid Date: February 6, 2014 @ 2:00PM

Walsh Construction is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Walsh Construction will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Seeking: AC Paving, Aggregates, Bridge Bearings, Bridge Demolition, Bridge Joint Seals, CIDH Piling, Concrete Barrier, Construction Area Signs, Demolition, Drainage, Electrical, Erosion Control, Fencing, Hazardous Material Disposal, Imported Borrow, Minor Concrete, Misc. AC. Miscellaneous Metal, MSE Walls, Prestressing, Ready Mix Concrete, Rebar, Roadside Signs, Sign Structures, Striping, Structural Steel Bridge, Traffic Control, Trucking, Underground Utilities, Metal Bridge Railing, Deck Drainage Systems, Cast In Place Retaining Walls, SWPPP.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to transbay@walshgroup. com. Plans and Specs are also available to review at our office. Refer to page A1-2 – A1-5 of the IFB for the schedule of bid prices. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract and subject to approval by Walsh Construction. Walsh Construction will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award.

There is a PLA agreement for this job. It can be found at: http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement. Walsh Construction is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters and Iron Workers. Subcontractor scope/prices (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Walsh Construction

1777 Oakland Blvd Suite 300 • Walnut Creek, CA 94596 Phone: 925-627-1700 • Fax: 925-944-9860

Contact Person: Jay Simms
An Equal Opportunity Employer

Contact Walsh Construction at Transbay@walshgroup.com for assistance in obtaining bonds, lines of credit and/or insurance if necessary.

5 New Year Tax and Financial Planning

Continued from page 1

If you're self-employed, your estimated taxes will have to cover roughly what you expect to owe for the year. These taxes should include not only the additional Medicare taxes if you're a high-income taxpayer, but also self-employment taxes (to cover your Social Security and basic Medicare tax obligations).

The IRS offers guidance on withholding and estimated taxes in Publication 505 [pdf]; the 2014 version should be available early in 2014.

5. Plan to work closely with your tax and financial advisors

Make it a New Year's resolution to stay in touch regularly with these professionals. While there are fees for these services, likely they will save you money and trouble in the long run.

Conclusion

The economy and taxes are continually changing. Make it your top resolution to stay informed about new developments that can affect your business and impact your actions throughout the year.

Source: Orginially posted on SBA.gov

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Sub-Bids Requested From Qualified DBE, LBE, SBE Subcontractors & Suppliers

Transbay Transit Center – Bus Ramp Project
Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture
Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG18.01
DBE/SBE/LBE Goal: 20%

Subcontractor Quote Due Date: February 6, 2014 - Noon

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

<u>Subcontracting:</u> AC Paving, Anti-Ram Barrier, Bearings – Elastomeric, & PTFE, CIDH Piles, Coatings, Concrete Barriers, Demolition, Dewatering, Electrical, Fencing – Temp & Perm, Flatwork, Expansion Joints, Guard Booth, MBGR, Mechanical, MSE Walls, Prestressing / Post-Tensioning & Cable Stays, Rebar, Roadside Signs, Sign Structures, Striping, Survey, Traffic Control, Underground (Water & SS/SD)

Vendors: Aggregates, Asphalt, Concrete, MSE, Safety Equipment, Traffic Control

<u>Services:</u> Geotechnical, Sound & Vibration Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Jobsite Security, Staffing, Survey, Sweeping

Trucking: Flatbed Trucking, On-site Hauling, Import Hauling, Clean & Hazardous Material off haul & Disposal

Instructions for bidders:

To receive a formal bid invitation, please contact Jackie Guilfucci (jackie.guilfucci@skanska.com).

For more information about the project visit the Owners website at transbaycenter.org, then click on "Doing Business with the TJPA," and then "Current Contract Opportunities.".

http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/current-contract-opportunities Plans are available for purchase from ARC, (415) 495-8700, www.e-arc.com.

Plans and Conserve the service of purchase from ARC, (413) 453-6700, www.c-arc.com.

Plans and Specs are also available at numerous Builder's Exchange locations throughout California.

Subcontracting Requirements:

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Department: Phone: (951) 684-5360, Fax: (951) 788-2449 SBE Coordinator: Jackie Guilfucci - jackie.guilfucci@skanska.com Estimating: Tom Evans - tom.evans@skanska.com

Sub Bids Requested From Qualified DBE and UDBE Subcontractors & Suppliers for

City of Roseville - Oak Street Roundabout · Location: Roseville, CA Spec No. 20004-6130/132502-45 Bid Date: January 28, 2014 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; survey; clearing; signs & striping; concrete; electrical; construction area signs; fencing; landscape & irrigation; sawcutting; grinding; and trucking. We will pay up to and including one and one- half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Robert Herrera

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Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Near Big Bear Lake Caltrans Contract No.: 08-0G6204 District 08 on Route 38 DBE Goal: 5%

Bid Date: January 30, 2014 - 2:00PM

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

asphalt concrete material & paving, bridge removal, fencing, imported borrow, reinforcing steel, traffic control system, AC Dike, Aggregate base, Biologist monitoring, CIDH piling, Concrete Barrier, construction area signs, Erosion Control, Fish protection, Hydro-seeding, Isolation Casing, Joint Seal, Metal beam guard rail, Minor concrete, Precast Girders, Roadway Excavation, Rock Slope protection, Steel Bridge Railing, Storm drainage, Structure excavation, Temporary & permanent striping, Temporary signal system, Trucking, Waterproofing.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd,
Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449 Email:
al.arteaga@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE, LBE, SBE Subcontractors & Suppliers

Transbay Transit Center – Exterior Awning Project Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG08.02 DBE/SBE/LBE Goal: 20%

Subcontractor Quote Due Date: January 29 at 8:00 am

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

<u>Subcontracting:</u> Steel Fabrication & Erection, Bearings, Expansion Joints, Studs, Stay-In-Place Forms, Welding, Painting/Steel Touch-Up, Traffic Control

Vendors: Pipe Supplier, Fencing, Traffic Control, Safety Equipment

Services: Geotechnical & Vibration Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing,

Sanitation, Jobsite Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration

Trucking: Flatbed Trucking, On-site Hauling, and Material off haul.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to john.papagiannakis@skanska.com. Plans and Specs are also available at several locations throughout California. Refer to page A1-2 – A1-6 of the RFQ for instructions on how to submit their bids and submit to (951) 788-2449 or email to john.papagiannakis@skanska.com

Subcontracting Requirements:

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: Ph: (732) 366-7213 • Fax: (732) 366-7001 Email: john.papagiannakis@skanska.com

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veterans Business Enterprises) for the following project::

State Highway in Merced County near Merced from Deadmans Creek Bridge to Childs Avenue Contract No. 10-0Y1204

Engineer Estimate: \$2,420,000 - 40 Working Days Goal: DVBE 3% Bids: January 15, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Thermoplastic & Painted Traffic Stripe & Marking, Signal and Lighting, SWPPP Planning, Water Truck, Sweeper and Trucker, Shoulder Backing

Scope of Work: Cold-in-place recycling and place hot mix asphalt.

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech at 925-606-2400, david.czech@rgwconstruction.com, for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

AMOROSO

construction

S.J. AMOROSO CONSTRUCTION CO., INC. IS REQUESTING QUOTATIONS FROM ALL DVBE SUBCONTRACTORS AND SUPPLIERS FORALL TRADES FOR THE FOLLOWING PROJECT:

Project: Starr King Elementary School
Location: San Francisco, CA
Project Number: 11506
Owner: San Francisco Unified School District
Bid Date: 1/28/14 @ 2:00 PM
Please submit Bid by: 1/28/14 @ 1:30 PM
Engineer's Estimate: \$8,000,000
Contact: Tom Tichy

S.J. Amoroso Construction Co., Inc.

390 Bridge Parkway, Redwood Shores, CA 94065 650-654-1900 / 650-654-9002 www.sjamoroso.com

Project Description: The project is the general modernization of Starr King Elementary School, 1215 Carolina Street, San Francisco, CA. A new administration/library building is included. Trades include: hazardous material abatement and demolition, site work, fencing, playground equipment, site and building concrete, rebar, steel deck, structural steel and metal fabrications, carpentry, casework, insulation, roofing, doors, glazing, drywall, plaster, acoustical, flooring, epoxy flooring, painting, specialties, projectors, food service, roller shades, elevator, plumbing, HVAC, electrical and low voltage systems.

We are willing to break out certain portions of work into smaller increments in order to allow smaller companies a fair opportunity to bid this project and are prepared to assist subcontractors with bonding, credit, and insurance. Plans are available for viewing in our plan room as well as many local builders exchanges including (for a list of the exact location of builders exchanges contact our office). Copies of Contract Documents are available at ARC, 945 Bryant St., San Francisco, CA 94103, ph: 415-537-2235, fax: 415-348-0684, for \$100.00 non-refundable.

Please review the general requirements for special insurance and other requirements. If you need assistance regarding bonds or insurance, please feel free to contact us. 100% Payment / Performance Bonds may be required from S.J. Amoroso approved sureties. S.J. Amoroso is signatory to the Carpenter's, Laborer's, and Cement Mason's Collective Bargaining Agreements. Successful subcontractors will be expected to execute a standard S.J. Amoroso subcontract agreement and comply with S.J. Amoroso's standard insurance requirements. These requirements are available for viewing on our website at http://www.sjamoroso.com/bidcenter/asp. Worker's Compensation Wavier of Subrogation will be required. GC will pay up to 1 1/2% bond premium.

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